

Message Text

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PAGE 01 STATE 075686
ORIGIN STR-07

INFO OCT-01 EA-10 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01
CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10
INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00
AID-05 SS-15 ITC-01 TRSE-00 USIA-06 SP-02 SOE-02
OMB-01 DOE-15 /119 R

DRAFTED BY STR/WBARREDA/JEH
APPROVED BY STR/WBKELLY,JR
STATE/JCUNNINGHAM
TREAS/EBARBER
AGRIC/JCHASE
LABOR/DWANNAMAKER
COM/SARLSNGHAUS

-----114402 240340Z /65

P 240047Z MAR 78
FM SECSTATE WASHDC
TO USMISSION GENEVA PRIORITY
INFO AMEMBASSY TOKYO PRIORITY

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USMTN

E.O. 11652: N/A

TAGS: ETRD, MTN

SUBJECT: MARCH 30-31 MEETING WITH JAPAN

REF: GENEVA 4285

1. LIKE MTN DEL (REFTEL) WE ARE VERY CONCERNED THAT
JAPANESE OFFICIALS FROM TOKYO FOR MARCH 30-31 MEETING MAY
WANT TO CONCENTRATE ON CALCULATION OF AVERAGE TARIFFS AND
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OTHER MATHEMATICAL MEASUREMENTS OF U.S. AND JAPANESE
TARIFF OFFERS. SUCH A DISCUSSION WOULD BE FRUITLESS AND
WOULD NOT MOVE NEGOTIATIONS FORWARD. WE WILL SIMPLY HAVE
MOVED FROM STERILE ARGUMENT OVER BASE DATE-BASE RATE ISSUE,
TO STERILE ARGUMENT ON HOW TO MEASURE AVERAGE TARIFFS.

2. MTN DEL SHOULD THEREFORE INFORM JAPANESE DEL THAT

WE SEE NO POINT IN HAVING EXCHANGE ON MEASUREMENT QUESTION.
RATHER, WE BELIEVE AT MARCH 30-31 SESSIONS (A) JAPANESE
SHOULD RESPOND TO U.S. REQUESTS OF MARCH 22 FOR IMPROVE-
MENTS IN JAPAN'S JANUARY OFFER AND (B) BOTH SIDES SHOULD
EXAMINE REQUESTS AND OFFERS ON A PRODUCT BASIS. IF JAPAN
WILL NOT BE READY FOR SUCH A SESSION ON MARCH 30, WE
BELIEVE SOME DELAY WOULD BE PREFERABLE TO HAVING EXCHANGE
FOCUS ON MEASUREMENT QUESTION. HOWEVER, SESSION SHOULD BE
HELD PRIOR TO APRIL 10 STRAUSS-USHIBA MEETING.
3. WE ARE DRAFTING STRAUSS REPLY TO USHIBA'S MARCH 20
LETTER ALONG THESE LINES.

4. THIS CABLE WAS CLEARED BEFORE RECEIPT OF GENEVA 4482.
VANCE

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NNN

Message Attributes

Automatic Decaptioning: X
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Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRADE, MEETINGS, TARIFF NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 24 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Litigation History:
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